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# Schneider Electric, the global specialist in energy management and automation...

€25 billion

FY 2016 revenues

~5%

of revenues devoted to R&D

~160,000

people in 100+ countries

**Diversified End Markets** – FY 2016 revenues

Non-residential & Residential Buildings

Data Centers & Networks

Industrial & Machines

Utilities & Infrastructure

43%

15%

21%

21%

Balanced Geographies - FY 2016 revenues



# Communities@Work?



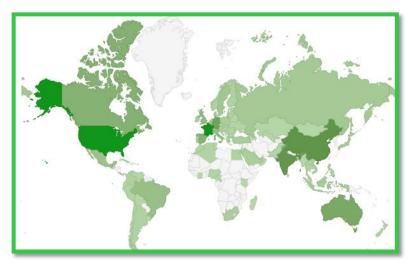




#### Communities@Work

#### The Schneider CoPs

The purpose of these communities is to increase collaboration, thus helping reduce time, reduce cost and bring more business.



- 170 Communities@Work
- 20,000 members
- 220 community leaders



# A Program to Federate the Communities





# Initialization of the Community Program in 2011

Three ExComs agree to launch a pilot (HR, IT, Strategy)



### 2012-2014: the Official 3-Year Program

Goal 2014: 30 active CoPs for better collaboration in critical domains

- 2012: Identify new CoPs, launch them on new social platform => 20
- 2013: Identify the "active Cop" => Measure the tangible value
- 2013: Groom the community leaders, industrialize ramp-up
- 2013: Fight against the confusion community <-> social network
- 2014: Create the Community Leaders Network, the role-model CoP
- End 2014: 130 CoPs, value demonstrated, the program continues



# Tricky Ramp-Up 2012-2013; Need to Balance

- Top-down approach from top management
- Bottom up approach from existing communities
- Specific requests by each functional and business entity
- Request for quick and tangible results
- Ignorance by many of this new transversal concept, the CoP



# 170 Communities Supported by Communities@Work

- Enforce structure: Objectives, People, Interactions
- Bring visibility
- Deliver training
- Improve Collaborative Tools
- Provide metrics on community activity
- Access to a network of 220 community leaders: Lessons learned and Best-practice sharing



# Key Success Factors of SE Community Management Program

Follow the same principles as the CoPs it federates

Measure of value of the CoPs from the opinions of the members

Serve the CoPs





# Good Practices to Lead Such a Program

Sponsorship, from ExCom

Help and support the CoP leaders

Give a status to the CoP leaders



# Recognition Program





# Training and Events





#### What's Next?

One-stop shop for the community leaders

Continuous improvement in the support of the community leaders

Improve measurement on community activity



